



An Open Mind Takes You Further

Building an Open Platform for
Cloud, AI, and Virtualization
Together with SUSE and Lenovo

Learn more at www.suse-x-lenovo.com

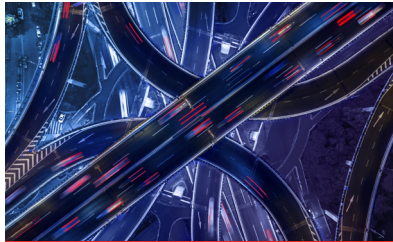
A New Path Forward in Changing Market Conditions

As the proprietary virtualization software market experiences changes, more enterprises are turning to open-source technology for flexible virtualization solutions.

Simplify Management and License Fee Structures

SUSE and Lenovo collaborate to offer a unified platform that seamlessly manages both traditional virtual machines and cloud-native containers.

A Three-Part Virtualization Strategy



Unify Your Infrastructure, Don't Just Replace It

The SUSE and Lenovo approach enhances your existing assets rather than forcing a costly rip-and-replace migration.



Eliminate Lock-In and Reduce TCO

SUSE offers increased flexibility, broader ecosystem support, and enterprise-ready virtualization on your terms.



Build a Bridge to the Cloud-Native Future

You can simultaneously modernize your infrastructure, accelerate innovation, and achieve cost savings.

Customer benefits in numbers*

258%

ROI over
three years

35%

reduction
in IT costs

61%

reduction in
unplanned downtime

28%

more productive
developers

Why Open Technology Matters

Choosing open technology means more agility, greater community innovation, and long-term interoperability. SUSE and Lenovo make open infrastructure a safe, supported path to modernization.

Unlocking Potential. Accelerating Innovation.